

# PAIN, 2017



Presented by Dr. Timothy Deer

**Exhibitor Prospectus**

July 28-30, 2017

Loews Miami Beach Hotel





## DEAR COLLEAGUE

We invite you to participate in the upcoming “PAIN, 2017” conference presented by Timothy Deer, MD and the WVSIPP. This will be a dynamic educational opportunity which will attract pain practitioners from across the United States. The meeting will take place at the Loews Miami Beach Hotel, Florida from July 28-30, 2017.

This event will unite approximately 300 pain practitioners from across the United States, Europe & Caribbean including: engineers, researchers, anesthesiologists, neurosurgeons, neurologists, pain medicine specialists and venture capitalists. Our goal is to present cutting edge data and information to practitioners of all levels and provide a forum to interact and discuss evidence based medicine to improve the quality of care and access to care for patients. There will be many opportunities for you to network with colleagues from across the United States and attend educational sessions to expand your knowledge on current available treatment options for patients and practitioners.

## EXPECTED ATTENDANCE

PAIN, 2017 is expected to bring clinicians, scientists and industry partners from all over the United States. We anticipate in excess of 300 clinical providers to attend including: physicians, mid-level practitioners, nurses and pharmacists.

## ACCREDITATION

The West Virginia Society of Interventional Pain Physicians is accredited with Commendation by The West Virginia State Medical Association (WVSMA) to provide continuing medical education for physicians.

## CREDIT DESIGNATION

The West Virginia Society of Interventional Pain Physicians designates this live activity for a maximum of 19 *AMA PRA Category 1 Credits*<sup>™</sup>. Physicians should claim only the credit commensurate with the extent of their participation in the activity.



## OUR EDUCATIONAL PROGRAM

The goal of PAIN, 2017 is to provide a unique and dynamic program on the most up to date, cutting edge information on therapies available to treat patients in pain. Each faculty member is a recognized leader in the field. Information and data presented will be on label and present the most recent and relevant information available with a focus on improving patient care, access to therapies and overall outcomes.

Format will include individual lectures, panel discussions and cases. Implanting Courses and Hands on Workshops will also be available.

## COURSE DIRECTORS

Timothy Deer, MD: Scientific Program and Content Director  
David Provenzano, MD: Scientific Program and Content Co-Chair  
Peter Staats, MD, MBA: Scientific Program and Content Co-Chair  
Jason E. Pope, MD: Opiate Prescribing for Chronic Pain Course Director  
Jeffrey Peterson: Business Course Director

## INVITED FACULTY

Kasra Amirdelfan, MD  
Giancarlo Barolat, MD  
Javid Baksh, MD  
Ramsin Benyamin, MD, DABIPP  
Nicholas Bremer, MD  
Asokumar Buvanendran, MD  
Aaron Calodney, MD  
Kenneth Candido, MD  
Jonathan Carlson, MD  
Kelly Castleberry III, CIMA®  
Harold Corder, MD  
Timothy Davis, MD  
Timothy Deer, MD  
Dirk DeRidder  
Sudhir Diwan, MD  
Steven Falowski, MD  
George Girardi, MD  
Michael Gofeld, MD  
Stanley Golovac, MD  
Warren Grace, MD

Mayank Gupta, MD  
Salim Hayek, MD, PhD  
Corey Hunter, MD  
Leonardo Kapural, MD, PhD  
Chong H. Kim, MD  
Christopher Kim, MD  
Nandan Lad, MD  
Robert Levy, MD, PhD  
Eric Lee, MD  
Sean Li, MD  
Tim Lubenow, MD  
Paul Lynch, MD  
Rudy Malayil, MD  
Tory, McJunkin, MD, DABA  
Porter McRoberts, MD  
Nagy Mekhail, MD, PhD  
Sameer Narouze, MD  
John Orphanos, MD  
Rajesh Patel, MD  
Parag Patil, MD

Denis Patterson, DO  
Jeffrey Peterson, COO  
Jason E. Pope, MD, DABPM, FIPP  
Lawrence Poree, MD  
David Provenzano, MD  
Gabor Racz, MD  
Matthew Ranson, MD  
Lou Raso, MD  
Richard Rosenquist, MD  
Dawood Sayed, MD  
John Schmidt, MD  
Konstantin Slavin, MD  
Peter Staats, MD  
Bill Tiano, Esq.  
Rick Vagliente, MD  
Ricardo Vallejo, MD  
Matt Walker, MD  
Lynn Webster, MD

## MISSION

*'To promote the development and practice of safe, high quality, cost effective interventional pain management techniques for the diagnosis and treatment of pain and related disorders and to insure patient access to these interventions'*

## BOARD MEMBERS

### **Timothy Deer, MD President**

Christopher Kim, MD Vice President

Brian Yee, DO Secretary

Jeffrey Peterson, COO Executive Director

Michelle Byers-Robson Director of Education

Richard Vaglianti, MD, MBA, DABA, DABPM

Governmental and Industry Liaison

Jason Pope, MD Director at Large

Rudy M. Malayil, MD Director at Large

Chong Kim, MD Director at Large

Nicholas Bremer, MD Director at Large

Warren Grace, MD Director at Large

## SPONSORSHIP OPPORTUNITIES

### **Platinum Sponsor - \$25,000.00 US\***

- Premium Sponsorship of the Faculty Dinner, Golf Outing, or Race Reception Sponsorship\*\*
- 10x10 display in Premium Location
- Lanyards\*\*
- Full Page Ad Space in Meeting Program
- Complimentary Registration and invitation to welcome reception – 3
- Inclusion of materials in attendee meeting bags
- \*Three sponsorships available
- \*\*Additional fees apply for meals, banquets, and golf outing at the course of your choice (including green fees, club rentals, prizes, etc.)

### **Gold Sponsor - \$20,000.00 US\***

- Luncheon or Breakfast (choice) Symposia Sponsorship\*\*
- 10x10 display in Premium Location
- Full-Page Ad Space in Meeting Program
- Complimentary Registration and invitation to welcome reception – 2
- Inclusion of materials in attendee meeting bags
- \*Five sponsorships available
- \*\*Additional fees apply for meals, banquets; symposia selection based upon date and level of sponsorship at the discretion of the Planning Committee

### **Silver Sponsor - \$10,000.00 US**

- Luncheon or Breakfast (assigned) Symposia Sponsorship\*
- 8' Tabletop Display
- Hal-Page Ad Space in Meeting Program
- Complimentary Registration and invitation to welcome reception – 2
- Inclusion of materials in attendee meeting bags





**Program Sponsor - \$2,500.00 US**

- Inclusion in exhibitor guide
- 6' Table Top Display
- Complimentary Registration and invitation to welcome reception - 2

**Deadlines:**

Symposia outlines due by 5/1/17

Company logo & 50-word Description due by 5/1/17

Advertising outline due - 5/1/17

50% fee due with application prior to 5/1/17

Remaining fees due – 6/1/17

**Symposia Sponsorship:**

Symposia sponsorships are restricted to Platinum, Gold and Silver sponsors. Symposia will NOT be eligible for CME credit. The Planning Committee must approve symposia topic and faculty and reserve the right to alter or change to insure compliance, fair balance and program integrity. Symposia times will be assigned on a first come, first served basis.

Symposia opportunities for PAIN, 2017 are as follows:

Friday, July 28, 2017 – Breakfast; Lunch (2)

Saturday, July 29, 2017 – Breakfast; Lunch (2)

Sunday, July 30, 2017 – Breakfast (1)

**Symposia fees do not include Food and Beverage charges associated with the sponsored event. Food and Beverage for the session must be coordinated through the meeting planners and comply with acceptable standards.** Symposia sessions will be held in a room separate from full conference sessions. Symposia sponsors will be allowed to set up 2 hours prior to session. Sponsor must pay all food and beverage costs associated with said event as well as any ancillary or special AV requirements.

Any required reporting to comply with the Sunshine Act can be coordinated through the meeting planners. Any hand-outs or materials associated with symposia must be pre-approved by the planning committee and provided by the symposia sponsor.





### **Exhibits and Table Top Displays:**

Only Platinum, Gold, Silver and Program sponsors will be allowed to participate with an exhibitor or table top display. Exhibit fees are included in Platinum, Gold and Silver sponsorships and location of display will be assigned by the planning committee. Accessibility and visibility for vendors is a priority. All breaks will take place with vendors. Table Top displays are NOT required. If you would prefer not to display, please advise the meeting coordinators.

### **Company/Product description listing in program:**

All vendors will receive complimentary listing in the meeting program. Each listing will contain the company name, logo and 50-word description of the company/products and/or services. Email your 50-word product/company/service description to Stephanie Aycock no later than May 1, 2017 for inclusion in the meeting program at: [aycock.stephanie@gmail.com](mailto:aycock.stephanie@gmail.com).

### **\*\*Lanyard Sponsorship:**

Lanyards must be provided by sponsor to meeting planners no later than May 1, 2017. Full lanyard description (inclusive of clip type) must be to meeting planners no later than March 1, 2017 to insure attendee badge compatibility.

### **Company Sponsored Marketing Events and Activities:**

The PAIN, 2017 planning committee requests the following considerate recognition by our sponsors. Please do NOT plan any outside marketing events, activities and/or labs that compete with the PAIN, 2017 meeting. The PAIN, 2017 staff is more than happy to assist our sponsors in coordinating dinners and events at the site at NO CHARGE. However, we do request that you do coordinate those activities with us to insure smooth operation and non-competition with PAIN, 2017 events. Please contact us if you have any questions. We are more than happy to assist you and appreciate your consideration!

Questions regarding sponsorship - please contact Stephanie Aycock, WVSIPP Associate Director of Education: [aycock.stephanie@gmail.com](mailto:aycock.stephanie@gmail.com)

## HOUSING INFORMATION

### **Hotel and Resort Reservations:**

The WVSIPP has contracted and guaranteed room blocks with the Loews Miami Beach Hotel, Miami Beach, Florida. Hotel reservations are guaranteed on first come, first served basis. Rooms have been blocked at a discounted rate. The WVSIPP does NOT contract with a travel agent for hotel accommodations. For this reason, all reservations will be coordinated by the WVSIPP and booked directly with the hotel. Reservations MUST be made with WVSIPP to qualify for the room rate discount.

Early registration rates are at a deeper discount through the hotel. It is therefore recommended that exhibitors book their rooms when sponsorship level is determined to guarantee the lowest available rate.

Upgraded rooms are available upon request and pricing will vary depending upon request.

Guests are welcome to make hotel reservations directly online at:

TBD

### **Hotel and Resort address:**

Loews Miami Beach Hotel, Miami  
1601 Collins Avenue Miami Beach, Florida, 33139  
Phone: 305-604-1601  
Reservations: 1-877-876-7871





**EXHIBITOR/VENDOR APPLICATION**

Authorized Representative: \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Telephone: \_\_\_\_\_

Email Address: \_\_\_\_\_



- \_\_\_\_\_ Platinum Sponsorship - \$25,000.00
- \_\_\_\_\_ Gold Sponsorship - \$15,000.00
- \_\_\_\_\_ Silver Sponsorship - \$10,000.00
- \_\_\_\_\_ Program Sponsorship - \$2,500.00
- \_\_\_\_\_ Meeting Bags - \$3,000.00
- \_\_\_\_\_ Half Page Ad Space in Meeting Program - \$1,500.00
- \_\_\_\_\_ Inclusion of materials in attendee meeting bags - \$1,500.00
- \_\_\_\_\_ Advisory Board Meeting - please contact coordinators

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

For questions regarding sponsorship, opportunities and/or additional documentation, please contact:  
Stephanie Aycock, WVSIPP Associate Director of Education – aycock.stephanie@gmail.com  
or cell: 707-799-6620

**Please send completed form to:**  
Stephanie Aycock, WVSIPP Associate Director of Education  
aycock.stephanie@gmail.com

**Please make checks payable to:**  
WVSIPP - Federal Tax ID#: 75-3087580

WVSIPP c/o Jill Smith, CPR  
400 Court Street, Suite 100  
Charleston, WV 25301



\*\*50% payment due w/applications received prior to May 1st, 2017 / remaining balance due in full by no later than June 1st , 2017.

\*\*Applications received after May 1st, 2017 are due and payable in full.